

DIRECT SELLERS

INVENTORY (at your cost)		VEHICLE EXPENSES		
Inventory at Beginning of Year (match "Cost of Inventory for Sale at Year- End")		Vehicle Description		
		Odometer Reading at End of Year		
Total Purchases During the Year		Total Miles Driven for the Year		
Purchase Returns and Allowances		Total Miles Driven for Direct Selling Business		
Cost of Items Taken for Personal Use (Do not include business gifts)		Gas		
		Insurance		
Cost of Inventory for Sale at Year-End		Repairs and Maintenance		
INCOME (attach any Form 1099's received)		Lease Payments		
Total Retail Sales		Parking (Business-related only)		
Commissions Received		Other:		
Prizes Won		Other:		
Other Income (attach detail)		HOME OFFICE EXPENSES		
DEDUCTIONS		Mortgage Interest		
Advertising (posters, booth rental, retail display products) *		Property Taxes		
		Utilities		
Bad Debts (uncollected sales if included in "Total Retail Sales")		Repairs and Maintenance		
		Homeowner's Insurance:		
Bank Service Charges		Other:		
Classes, Workshops and Seminars		Other:		
Commissions Paid		BUSINESS ASSETS PURCHASED (such as car, computer, desk, answering machine, etc.)		
Demonstrators (not for sale)		Description	Date Acquired	Cost
Hostess Gifts, Flowers *				
Interest on Business Loans				
Magazines, Books, Educational Aids				
Meals and Entertainment				
Meeting Room Rent				
Membership Fees				
Office Supplies				
Other Gifts (list recipients and amounts) *		OTHER INFORMATION		
Postage				
Prizes Given to Customers and other Direct Sellers *				
Product Replacement Insurance				
Professional Fees (legal, tax preparation, accounting, etc.)				
Salaries				
Sales Aids From the Direct Selling Co.				
Start-Up Kit (if started this year)				
Telephone (business, cell, etc.)				
Travel for Business Trips (Airfare, Rent Car, Hotel, Meals, Cabs, Tips, Laundry, etc.)				

*Only include cost of products if their cost is not included in "Purchase" in Inventory